## ORANGE MULTI-FAMILY SITE

47 Single Family Rental Homes | 75 Multi-family Units



9.139 Acres on 14th Street | Orange, Texas

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### INTRODUCTION

## THE OASIS ON 14TH A VISION OF MODERN LIVING

Welcome to "The Oasis on 14th," an innovative and forward-looking residential development poised to redefine contemporary living in our community. As we embark on this groundbreaking project, we invite you to be a part of our journey and share in the potential for extraordinary returns.

#### PROJECT OVERVIEW:

• Location: 9.139 Acres on 14th Street, Orange, Texas

• Fundraising Goal: \$10M

• Projected Returns: 15-20% Annualized

• Investment Duration: 24 months

• Total Project Cost: \$27.5M (including \$15M in secured

loans)

#### UNIQUE SELLING PROPOSITIONS:

- **1. Ground-Up Development:** Investors will be part of creating something new, not acquiring an existing property.
- **2. Market Gap:** Last new construction in the area was 20 years ago.
- **3. Modern Amenities:** State-of-the-art energy efficiencies and giga-speed internet.



## PROJECT SUMMARY

## 9.139 ACRES ON 14TH STREET ORANGE, TEXAS

#### UNIT MIX

			STABILIZED Annual						
UNIT TYPE	NUMBER OF UNITS	% TOTAL	SQ. FT. PER UNIT	RENT/ UNIT/MO.	RENT PER SQ. FT.	ANNUAL RENT AT CLOSING	TOTAL SF		
PLAN A1	35	28.7%	736	\$1,350	\$1.83	\$567,000	25,760		
PLAN A1 HC	1	0.8%	736	\$1,350	\$1.83	\$16,200	736		
PLAN B1	32	26.2%	1,074	\$1,500	\$1.40	\$576,000	34,368		
PLAN B1 HC	1	0.8%	1,074	\$1,500	\$1.40	\$18,000	1,074		
PLAN C1	5	4.1%	1,392	\$1,650	\$1.19	\$99,000	6,960		
PLAN CI HC	1	0.8%	1,392	\$1,650	\$1.19	\$19,800	1,392		
BFR B2	17	13.9%	1,228	\$2,250	\$1.83	\$459,000	20,876		
BFR C2	25	20.5%	1,351	\$2,450	\$1.81	\$735,000	33,775		
BFR D2	5	4.1%	1,577	\$2,850	\$1.81	\$171,000	7,885		
TOTAL/AVG	122	100.0%	1,089	\$1,818	\$1.67	\$2,661,000	132,826		

**Total Square Footage** 

132,826



GROSS INCOME				STABILIZED	PER UNIT
Rental Income				\$2,661,000	\$21,811
OTHER INCOME					
Other Income	0.00%			\$0	\$0
Reserved Parking	58 Spaces	\$15		\$10,440	\$86
Admin/App fees	15	\$225		\$40,500	\$332
Ground Floor Premium	25	\$10 per month		\$3,000	\$25
Internet Package	122 Units	\$50 per month		\$73,200	\$600
Trash (12.00 apt- 35-BTR)	122	\$21 per month		\$30,744	\$252
Pest Control	122	\$5 per month		\$7,320	\$60
Utility Fee	122	\$3 per month		\$4,758	\$39
Rubs	122	\$53 per month		\$77,592	\$636
Total Other Income				\$247,554	\$2,029
Gross Potential Income					
LESS VACANCY ON GROSS REN	ITAL INCOME	VACANCY FACTOR		\$2,908,554	
		% of Rent	8.0%	(212,880)	
		% of Other	8.0%	(19,804)	
		% Overall	8.00%	(232,684)	
EFFECTIVE GROSS INCOME				2,675,870	1,828

## CASH FLOW

EXPENSES				STABILIZED	PER UNIT
Fixed	\$/UNIT	\$/SF	% OF INCOME	ANNUAL	
Real Estate Taxes	\$943	\$0.87	4.30%	115,000	
Insurance	2,000	1.84	9.12%	244,000	
Subtotal:	2,943	2.70	13.42%	359,000	
Variable					
Payroll	1,550	1.42	7.07%	189,100	
Repairs & Maintenance	225	0.21	1.03%	27,450	
Make Ready & Decorating	225	0.21	1.03%	27,450	
Contract Services/Landscape	300	0.28	1.37%	36,600	
Utilities	1,650	1.52	7.52%	201,300	
Leasing & Advertising	185	0.17	0.84%	22,570	
General & Administrative	250	0.23	1.14%	30,500	
Bulk internet Expense	17	0.02	0.08%	2,074	
Gross Receipts Tax	72	0.07	0.330%	8,830	
Management Fee	658	0.60	3.00%	80,276	
` Subtotal:	5,132	4.71	23.40%	626,150	
Replacement Reserves	200.00	0.18	0.91%	24,400	
Total Expenses	\$8,275	\$7.60	37.73%	\$1,009,550	
NET OPERATING INCOME				\$1,666,319	\$1,138

## CASH FLOW

#### DEBT SERVICE

NET OPERATING INCOME AVAILABLE FOR	\$1,666,319	\$1,666,319			
Debt Service					
AMORTIZATION:	30				
ASSUMED RATE:	5.00%	1,700,916			
			Cash Yield		
NET CASH FLOW AFTER DEBT SERVICE	(\$34,597)	-3.21%			
DSCR					

#### RETURN ON COST

NET OPERATING INCOME	\$1,666,319	= 6.07%
TOTAL PROJECT COST	\$27,473,935	- 0.07/0

#### ROC AFTER MUD REIMBURSEMENT

NET OPERATING INCOME	\$1,666,319	= 6.13%
TOTAL PROJECT COST	\$27.198.935	- 0.13 /0

#### CAPITAL STRUCTURE

Description:		Total	Per Unit
Total Project Cost:		\$27,473,935	\$225,196
Debt:	65%	\$17,858,057	\$216,366
Equity:	35%	\$9,615,877	\$8,831

## VALUATION

NDERWRITING			
nderwritten NOI:	\$1,666,319		
nderwritten Cap Rate:	5.00%		
nderwritten Value:	\$31,700,000	LTV	<b>83.3</b> %
Per Unit:	\$259,836		
Per SF:	\$238.66		
ROFITS  nderwritten Value:	\$31,700,000	Per Unit: \$259,836	\$238.66
ess Cost of Sale: 1.50%	(475,500)	7 CT OTHE. \$250,000	<b>Q200.00</b>
et Residual:	31,224,500	4.74 equity multiple	
UD Reimbursement:	275,000	4.74 equity multiple	
ess Debt:	(26,396,602)		
et Capital Proceeds:	5,102,898		
eturn of Equity:	(1,077,333)		
rojected Profit:	\$4,025,565		

#### TARGET UNDERWRITING

NET OPERATING INCOME AVAILABLE FOR DEBT SERVICE	\$1,666,319
INTEREST RATE	5.00%
AMORTIZATION	30

A target DSC of	1.30	provides for a maximum loan of	\$19,892,071
A target LTV of	<b>70</b> %	provides for a maximum loan of	\$22,190,000
A target LTC of	<b>75</b> %	provides for a maximum loan of	\$20,605,451



## THIS SECTION AUTOMATICALLY CALCULATES STABILIZED DSCR BASED ON THE NET OPERATING INCOME SHOWN ABOVE ASSUMING THE FOLLOWING VARIABLES:

#### OVERALL VACANCY

#### **OVERALL VACANCY**

	5.00%	12.00%	16.00%	24.00%	32.00%		100%	95%	90%	85%	80%
Resulting NOI	\$1,666,319	\$1,549,977	\$1,433,635	\$1,200,951	\$968,266	Avg Rent Per Bed	\$1,818	\$1,727	\$1,636	\$1,545	\$1,454
						Resulting NOI	\$1,666,319	\$1,543,913	\$1,421,507	\$1,299,101	\$1,176,695
INTEREST RATE						INTEREST RATE					
4.00%	1.10	1.02	0.95	0.79	0.64	4.00%	1.10	1.02	0.94	0.86	0.78
4.25%	1.07	0.99	0.92	0.77	0.62	4.25%	1.07	0.99	0.91	0.83	0.76
4.50%	1.04	0.97	0.89	0.75	0.60	4.50%	1.04	0.96	0.89	0.81	0.73
4.75%	1.01	0.94	0.87	0.73	0.59	4.75%	1.01	0.93	0.86	0.79	0.71
5.00%	0.98	0.91	0.84	0.71	0.57	5.00%	0.98	0.91	0.84	0.76	0.69
5.25%	0.95	0.89	0.82	0.69	0.55	5.25%	0.95	0.88	0.81	0.74	0.67
5.50%	0.93	0.86	0.80	0.67	0.54	5.50%	0.93	0.86	0.79	0.72	0.65
5.75%	0.90	0.84	0.78	0.65	0.52	5.75%	0.90	0.84	0.77	0.70	0.64
6.00%	0.88	0.82	0.75	0.63	0.51	6.00%	0.88	0.81	0.75	0.68	0.62

#### SOURCES OF EQUITY:

Cash & Prepaids	\$829,910	3.0%
Land Cost	247,423	0.9%
Subtotal	1,077,333	3.9%
Developer Fee	0	0.0%
Total	\$1,077,333	3.9%

CONTINGENCY:		% of Costs
HARD	\$684,601	3.5%
SOFT	167,962	3.5%
TOTAL	\$852,563	3.5%

#### **BUILDING STATISTICS**

NRSF MF:	70,290	3.0%
NRSF BFR:	62,536	0.9%
TOTAL UNITS MF:	75	3.9%
TOTAL UNITS BFR:	47	0.0%
		3.9%

#### LAND STATISTICS

Land Area (sq.ft.):	434,075
Land value per Sq. Ft.:	\$0.57
Land Value per NRA:	\$3.96
Land Value per Unit:	\$5,264

## DEVELOPMENT BUDGET -PRELIMINARY

LAND	LOAN	EQUITY	COST	GBA	NRA	PER UNIT	COST
Land Cost <b>\$0.57</b>	\$0	\$247,423	\$247,423	\$0	\$3.96	\$5,264	0.9%
TOTAL LAND VALUE	0	\$247,423	\$247,423	0	\$3.96	\$5,264	0.9%

HARD COSTS		LOAN	EQUITY	COST	GBA	NRA	PER UNIT	COST
Bldg Costs MF	@\$142.00 PSF	\$9,981,180	0	\$9,981,180	0	\$142.00	\$133,082	36.3%
Bldg Costs BFR	@\$148.00 PSF	\$9,255,328	0	\$9,255,328	0	\$148.00	\$196,922	33.7%
Utilities Infrastructi	ure - Internet	\$185,000	0	\$185,000	0	\$2.96	\$3,936	0.7%
Access & Security S	Systems	\$45,000	0	\$45,000	0	\$0.72	\$957	0.2%
Signage		\$65,000	0	\$65,000	0	\$1.04	\$1,383	0.2%
Water Submeters		\$20,000	0	\$20,000	0	\$0.32	\$426	0.1%
Electric Meters		\$0	0	\$0	0	\$0.00	\$0	0.0%
Demolition Cost		\$275,000	0	\$275,000	0	\$4.40	\$5,851	1.0%
Hard Cost Continge	ncy <b>@3.50</b> %	\$684,601	0	\$684,601	0	\$10.95	\$14,566	2.5%
TOTAL HARD COST	S	\$20,519,640	0	\$20,519,640	0	\$328.13	\$357,305	74.7%

# DEVELOPMENT BUDGET -PRELIMINARY

SOFT COSTS	LOAN	EQUITY	COST	GBA	NRA	PER UNIT	COST
Architecture Plans/Specs	0	208,600	208,600	2.97	3.34	4,438	0.8%
MEP/Structural Engineering	0	122,400	122,400	1.74	1.96	2,604	0.4%
Civil Engineering	0	151,410	151,410	2.15	2.42	3,221	0.6%
_andscape Design Fee	0	25,000	25,000	0.36	0.40	532	0.1%
Consultants (ADA, Lighting, Utility, etc.)	10,000	25,000	35,000	0.50	0.56	745	0.1%
Permits & Fees	0	100,000	100,000	1.42	1.60	2,128	0.4%
Survey, Soils & Environmental Report	0	35,000	35,000	0.50	0.56	745	0.1%
Builder's Risk Insurance	125,000	0	125,000	1.78	2.00	2,660	0.5%
Real Estate Taxes	100,000	0	100,000	1.42	1.60	2,128	0.4%
Developer Legal & Professional Fees	275,000	0	275,000	3.91	4.40	5,851	1.0%
Marketing/Leasing/Start-up	200,000	0	200,000	2.85	3.20	4,255	0.7%
Contractor Overhead & Management Fee	100,000	0	100,000	1.42	1.60	2,128	0.4%
Developer / Property Owner Fee	2,000,000	0	2,000,000	28.45	31.98	42,553	7.3%
Travel Related Expenses	20,000	0	20,000	0.28	0.32	426	0.1%
Golf Carts	20,000	0	20,000	0.28	0.32	426	0.1%
Package Locker System	30,000	0	30,000	0.43	0.48	638	0.1%
Clubhouse Electronic Package	15,000	0	15,000	0.21	0.24	319	0.1%
nterior Design/Clubhouse Furnishings	209,000	0	209,000	2.97	3.34	4,447	0.8%
Office Equipment	30,000	0	30,000	0.43	0.48	638	0.1%
Maintenance Equipment	40,000	0	40,000	0.57	0.64	851	0.1%
Exercise Equipment	55,000	0	55,000	0.78	0.88	1,170	0.2%
Printing/Packing/Delivery	5,000	0	5,000	0.07	0.08	106	0.0%
Operating Reserves	420,000	0	420,000	5.98	6.72	8,936	1.5%
_ender Preconstruction Review & Inspec	tions 15,000	0	15,000	0.21	0.24	319	0.1%
Bank Fee	300,000	0	300,000	4.27	4.80	6,383	1.1%
Title, Closing & Escrow	0	150,000	150,000	2.13	2.40	3,191	0.5%
Appraisal & Review	0	12,500	12,500	0.18	0.20	266	0.0%
Soft Cost Contingency @ 3.5	0% 167,962	0	167,962	2.39	2.69	3,574	0.6%
Construction Loan Fees 1.4	8% 390,000	0	390,000	5.55	6.24	8,298	1.4%
Construction/Leaseup Period Interest	1,350,000	0	1,350,000	19.21	21.59	28,723	4.9%
TOTAL SOFT COST	5,876,962	829,910	6,706,872	95.42	107.25	142,699	24.4%
TOTAL DEVELOPMENT COSTS	\$26,396,602	\$1,077,333	\$27,473,935	\$390.87	\$439.33	\$584,552	100%

### SITE DATA - SINGLE FAMILY HOMES (BFR)

### SINGLE FAMILY HOMES DATA

FLOOR PLAN	TYPE	A/C SQ.FT.	GROSS SQ.FT.	COUNT	PERCENTAGE
B2	2BED 2.5BA	1,228	1,738	17	36%
C2	3BED 2.5BA	1,351	1,843	25	53%
D2	4BED 3.5BA	1,577	2,086	5	11%

#### LAND DATA

ACRES	SQFT	DENSITY
6.09	265,567	7.72

### PARKING DATA

PARKING REQUIRED	
TOTAL UNIT COUNT:	47x 2
TOTAL REQUIRED:	94
PARKING PROVIDED	
DRIVEWAY:	94
GARAGE:	94
LEASING OFFICE:	4
SURFACE:	51
TOTAL PROVIDED:	243

#### UNIT DATA

FLOOR PLAN	TYPE	A/C SQ.FT.	GROSS SQ.FT.	COUNT	A/C PER TYPE	GROSS PER TYPE
A1	1BED 1BA	736	808	35	25,760	28,280
A1HC	1BED 1BA	736	808	1	736	808
B1	2BED 2BA	1074	1104	32	34,368	35,328
вінс	2BED 2BA	1074	1104	1	1,074	1,104
C1	3BED 2BA	1392	1481	5	6,960	7,405
С1НС	3BED 2BA	1392	1481	1	1,392	1,481
Avg.		937	992	75	70,290	74,406

# PROPERTY & AERIAL PHOTOS









# PROPERTY & AERIAL PHOTOS



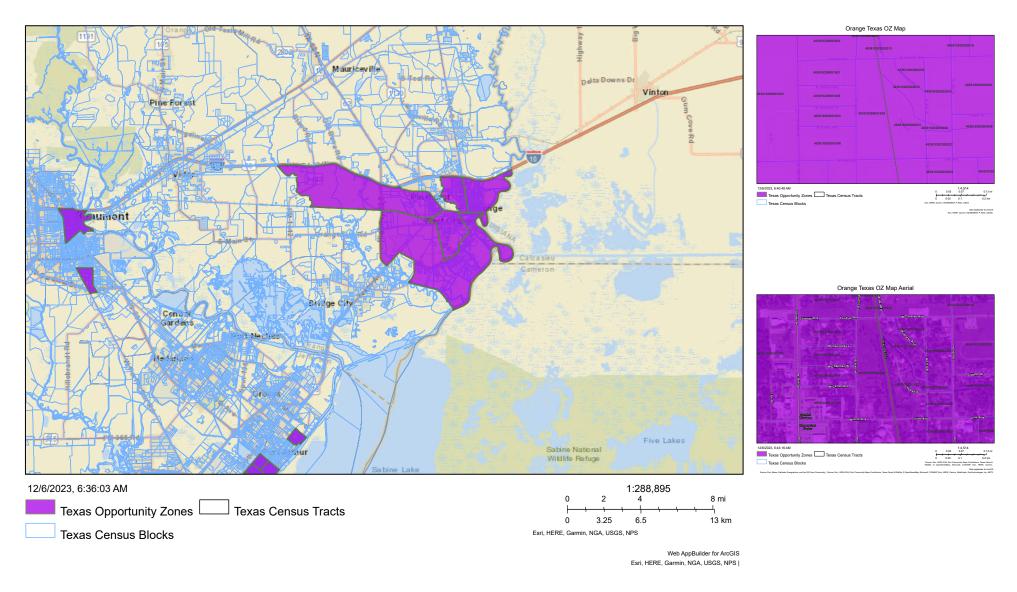


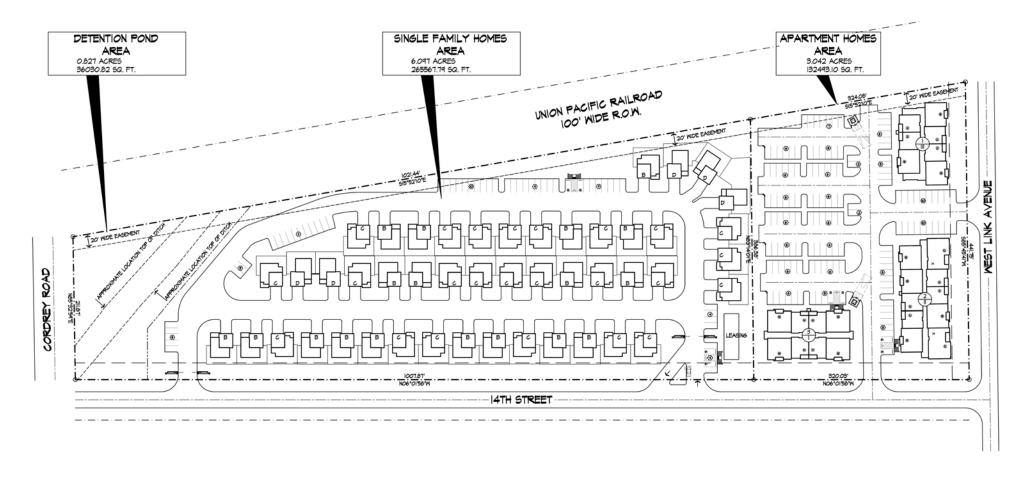






#### ORANGE TEXAS OZ MAP





THIS SITE PLAN WAS DRAWN WITHOUT
A FINAL SURVEY, ALL PROPERTY
DIMENSIONS AND BEARINGS ARE
APPROXIMATE AND SUBJECT TO CHANGE.

SITE PLAN 9.966 ACRES 434098.06 SQ. FT.





## THE TEAM





## Christopher C. Senegal INVICTUS PROPERTIES

Invictus Development Group was founded by Christopher Senegal, a social impact real estate developer.

IDG focuses on bringing communities back to the resilience they once had. The targeted communities are in Houston and the Golden Triangle (Beaumont, Orange, and Port Arthur, TX).

The IDG approach includes preserving existing residential life, while simultaneously creating new housing opportunities for all income levels.

The project sites are revamped with new construction, and the owners/ tenants are young working professionals from similar communities.

Invictus Development Group was featured in several publications, including Commercial Observer, and three separate front-page articles in the Houston Chronicle.

Christopher Senegal, known as "Mr. Buy the Block," has created a blueprint for high-impactred evelopment in disinvested communities.



## JMARK DEVELOPMENT & CONSTRUCTION

Mark Lindley is President & Principal of JMark Development & Construction and is responsible for oversight of the firm. He is hands-on in every construction project and development and has an extensive background in Ground-Up multi-family construction, including Due Diligence, Design, and Construction Oversight.

His career has spanned nearly 40 years, where he has developed over 40,000 apartment units nationwide and several build-for-rent single-family communities in multiple states. He has worked with prominent firms such as Nash Phillips/Copus, The Hanover Group, and Asset Plus/Asset Campus.

### Disclaimers, Disclosures, and Risk Factors

This Orange Multi-family Site ("Document") document describes the offering of non-managing membership interests in the organizations of Invictus Development Group, LLC and JMark Development & Construction, LLC ("the Company").

INVESTMENT IN SMALL BUSINESSES INVOLVES A HIGH DEGREE OF RISK, AND INVESTORS SHOULD NOT INVEST ANY FUNDS IN THE OFFERING UNLESS THEY CAN AFFORD TO LOSE THEIR ENTIRE INVESTMENT.

IN MAKING AN INVESTMENT DECISION INVESTORS MUST RELY ON THEIR OWN EXAMINATION OF THE ISSUER AND THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND RISKS INVOLVED. THESE SECURITIES HAVE NOT BEEN RECOMMENDED OR APPROVED BY ANY FEDERAL OR STATE SECURITIES COMMISSION OR REGULATORY AUTHORITY. FURTHERMORE, THESE AUTHORITIES HAVE NOT PASSED UPON THE ACCURACY OR ADEQUACY OF THE MEMORANDUM. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

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Disclosures made in this Document are intended to supersede all prior written or oral communication and understanding regarding the offering and may be used as a defense in legal proceedings related to the Company. In the event of any conflict between provisions of the operating agreement for the Company (the "Operating Agreement") and other information contained herein, the provisions of the Operating Agreement shall govern and control. Prospective investors are advised to read all documentation in this Document carefully and to review it with their legal and tax advisors.

### **Forward-Looking Statements**

This Document contains certain forward-looking statements that are based on current expectations (but which are not based on any prior operating history).

In light of the numerous factors that can materially affect results, including those set forth in this Document, the inclusion of any such forward looking information herein should not be regarded as a representation by the Company, its manager, or any other person that the Company's objectives will be achieved.